

A-76 Revisions

Mark Wagner

Vice President, Government Relations
Johnson Controls, Inc.

Chairman, Public Policy Committee
Contract Services Association

Old A-76 Revisions

Address Longstanding Concerns about A-76

1. Take too long / Cost too much
2. Playing field not level
3. No MEO accountability

New Rules

1. Have Time Limits (12-18 months)
2. All Parties compete under the same set of rules (FAR)
3. MEO has Performance Metrics & Faces recompetition

Transition issues

Figure out what to do and move on



Concerns

1. Streamlined Competitions (< 65 FTEs)
 - Will it be different?
 - 98% of old streamlined competitions stayed in-house
2. MEO can get an additional 3 years of performance
 - Will this be standard operating procedures?
 - Contractors must recompete
3. Workload data will still be problematic
 - Need to find solutions
 - This is one issue that can still drive away competition
4. These are procurements governed by the FAR
 - Need to be treated like other procurements
 - Oversight and accountability are important under the new rules

